# BGC Strengthens its Energy Practice with the Hire of Eleven Leading Brokers in Houston, Texas

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NEW YORK, May 23, 2013 /PRNewswire/ -- BGC Partners, Inc. (NASDAQ: BGCP) ("BGC Partners," "BGC," or "Company"), today announced that eleven leading energy brokers, all formerly with Landmark Power Exchange, have joined its growing Energy Practice. The team, which specializes in brokering electricity, natural gas and environmental products, complements BGC's existing environmental energy commodities group, and strengthens BGC's ability to service its clients in a wide range of energy and energy-related markets. Based in Houston, Texas, these hires mark a strategic expansion of BGC's geographic footprint in North America.

## (Logo: http://photos.prnewswire.com/prnh/20110720/MM38935LOGO)

"These hires mark an exciting new chapter for BGC as we launch a Houston presence," said Shawn McLoughlin, Director of New Business Development, BGC North America. "We are delighted to welcome these high caliber brokers to our growing Energy Practice. Their depth of experience complements our existing strengths in this industry and we look forward to offering expanded services and added value to our client base."

Chad Martin, Director, who joins from Landmark Power Exchange, commented: "My colleagues and I are thrilled to join BGC, a leading global brokerage firm which fully supports our mission to offer clients the very best in energy brokerage services. We look forward to exploring opportunities across the firm and capitalizing on the benefits of BGC's impressive technology platform to offer our clients the most sophisticated and efficient access to trading in the energy markets."

#### **About BGC Partners, Inc.**

BGC Partners is a leading global brokerage company primarily servicing the wholesale financial and real estate markets. Products include fixed income securities, interest rate swaps, foreign exchange, equities, equity derivatives, credit derivatives, commercial real estate, commodities, futures, and structured products. BGC also provides a wide range of services, including trade execution, broker-dealer services, clearing, processing, information, and other back-office services to a broad range of financial and non-financial

institutions. Through its eSpeed, BGC Trader, and BGC Market Data brands, BGC offers financial technology solutions, market data, and analytics related to select financial instruments and markets. Through the NGKF brand, the Company offers a wide range of commercial real estate services including leasing and corporate advisory, investment sales and financial services, consulting, project and development management, and property and facilities management. BGC's customers include many of the world's largest banks, broker-dealers, investment banks, trading firms, hedge funds, governments, corporations, property owners, real estate developers, and investment firms. For more information, please visit www.bgcpartners.com.

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#### **Discussion of Forward-Looking Statements by BGC Partners**

Statements in this press release regarding BGC Partners' business that are not historical facts are "forward-looking statements" that involve risks and uncertainties. Except as required by law, BGC undertakes no obligation to release any revisions to any forward-looking statements. For a discussion of additional risks and uncertainties, which could cause actual results to differ from those contained in the forward-looking statements, see BGC's Securities and Exchange Commission (SEC) filings, including, but not limited to, the risk factors set forth in our public filings, including our most recent Form 10-K and any updates to such risk factors contained in subsequent Form 10-Q or Form 8-K filings. These risks include those related to the possibility that the transaction does not close in a timely manner or at all; the possibility that the conditions to completion of the transaction, including receipt of required regulatory approvals, are not satisfied; the possibility that any of the anticipated benefits of the proposed transaction will not be realized; the effect of the announcement of the transaction on BGC's business relationships, operating results and business generally; general competitive, economic, political and market conditions and fluctuations; and actions taken or conditions imposed by regulatory authorities.

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