eSpeed Reports Fourth Quarter and Full Year 2006 Results

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Company Provides Outlook for First Quarter and Full Year 2007 NEW YORK--(BUSINESS WIRE)--Feb. 13, 2007--eSpeed, Inc. (NASDAQ: ESPD), a leading developer of electronic marketplaces and related trading technology for the global capital markets, today reported results for the fourth quarter and full year ended December 31, 2006.

Fourth Quarter Earnings

eSpeed reported net income of \$3.3 million, or \$0.06 per diluted share, for the fourth quarter of 2006 based on Generally Accepted Accounting Principles ("GAAP"). To reflect earnings generated from the Company's operations, eSpeed also reported non-GAAP net operating income of \$3.1 million, or \$0.06 per diluted share. The difference between non-GAAP net operating income and GAAP net income for the quarter occurred primarily due to a September 11th-related government grant of \$1.9 million partially offset by a \$1.2 million charge for the impairment of fixed assets and capitalized software costs, \$0.5 million in patent litigation costs, and a \$0.1 million charge related to an office relocation. All of these differences were net of tax.

For comparative purposes, eSpeed reported GAAP net income of \$0.3 million, or \$0.01 per diluted share, for the fourth quarter of 2005. For the same period, eSpeed reported non-GAAP net operating income of \$0.9 million, or \$0.02 per diluted share. The difference between non-GAAP net operating income and GAAP net income for the fourth quarter of 2005 was due to a gain from insurance proceeds of \$1.1 million and a gain of \$0.5 million due to the reversal of previously accrued acquisition costs, offset by a \$1.6 million charge for the impairment of fixed assets and capitalized software costs, and \$0.6 million in costs related to patent litigation, all net of tax.

Full Year Earnings

eSpeed reported GAAP net income of \$4.4 million, or \$0.09 per diluted share, for the full year 2006. For the same timeframe, eSpeed reported non-GAAP net operating income of \$7.5 million, or \$0.15 per diluted share. The difference between non-GAAP net operating income and GAAP net income for the full year 2006 was primarily due to insurance proceeds of \$2.1 million, a September 11th-related government grant of \$1.9 million, a payment to eSpeed of \$0.5 million relating to a litigation settlement, and a \$0.2 million net gain related to tax settlements, partially offset by \$2.5 million in expenses relating to the relocation of the Company's London offices, \$2.0 million in patent litigation costs, \$1.3 million in acquisition-related costs, a \$1.2 million charge for the

impairment of fixed assets and capitalized software costs, \$0.7 million in accelerated amortization of capitalized software, and a \$0.2 million charitable contribution to the Cantor Fitzgerald Relief Fund, all net of tax.

For comparative purposes, eSpeed reported GAAP net income of \$2.0 million, or \$0.04 per diluted share for the full year 2005. For the same period, the Company reported non-GAAP net operating income of \$7.4 million, or \$0.14 per diluted share. The difference between non-GAAP net operating income and GAAP net income for the full year 2005 included a gain from insurance proceeds of \$1.1 million and a gain on investment of \$0.6 million, partially offset by litigation costs of \$3.0 million, \$2.1 million in costs associated with the Company's attempt to acquire MTS, \$1.6 million in charges related to fixed asset and capitalized software, a charitable contribution of \$0.3 million, and \$0.2 million in amortization of business partner securities, all net of tax.

The increases in quarterly and annual GAAP net income were due primarily to higher GAAP revenues more than offsetting higher GAAP expenses.

Fourth Quarter Revenues

eSpeed reported GAAP revenues of \$44.7 million and non-GAAP operating revenues of \$41.6 million for the fourth quarter of 2006. The difference between GAAP and non-GAAP revenues for the fourth quarter of 2006 was a September 11th-related government grant of \$3.1 million.

In comparison, the Company's GAAP revenues for the fourth quarter of 2005 were \$37.8 million and its non-GAAP revenues were \$36.1 million. The difference between GAAP and non-GAAP revenues for the fourth quarter of 2005 was a \$1.7 million gain from insurance proceeds.

Fully electronic revenues were \$18.2 million in the fourth quarter of 2006 compared to \$16.5 million for the fourth quarter of 2005. Revenues from software solutions in the fourth quarter of 2006 were \$13.3 million versus \$10.8 million in the year ago period. Voice- assisted and screen-assisted revenues totaled \$7.4 million in the fourth quarter of 2006 compared with \$7.0 million in the fourth quarter of 2005. Non-GAAP pre-tax operating margin was 11.7 percent in the fourth quarter of 2006.

The year over year increase in quarterly GAAP revenues was due primarily to higher revenues from Software Solutions and fully electronic transactions as well as the previously mentioned government grant.

Full Year Revenues

eSpeed reported GAAP revenues of \$164.3 million and non-GAAP operating revenues of \$157.3 million for the full year 2006. The difference between GAAP and non-GAAP revenues for the full

year 2006 was a gain from insurance proceeds of \$3.5 million, a September 11th-related government grant of \$3.1 million, and \$0.4 million in interest income related to the settlement of a tax-related matter.

In comparison, the Company reported GAAP revenues of \$152.9 million and non-GAAP operating revenues of \$150.2 million for the full year 2005. The difference between GAAP and non-GAAP revenues for 2005 was a \$1.7 million gain from insurance proceeds and a gain on investment of \$1.0 million.

Fully electronic revenues were \$69.0 million in the full year 2006 compared to \$74.7 million for the full year 2005. Revenues from software solutions in the full year 2006 were \$47.4 million versus \$41.4 million in the year ago period. Voice- assisted and screen-assisted revenues totaled \$31.7 million in the full year 2006 compared with \$28.1 million in the full year 2005. Non-GAAP pre-tax operating margin was 7.6 percent for the full year 2006.

The increase in annual GAAP revenues was due primarily to higher revenues from Software Solutions, interest income, and screen-assisted transactions, as well as the previously mentioned government grant and higher insurance proceeds more than offsetting lower revenues from fully electronic transactions and the gain on investment.

See "Non-GAAP Financial Measures" below for a detailed description of the Company's non-GAAP financial measures.

Cash Flow & Cash

eSpeed generated cash flow from operations of \$6.7 million during the fourth quarter of 2006, and \$36.8 million for the full year 2006. This compares with \$2.0 million during the fourth quarter of 2005 and \$27.7 million for the full year 2005.

The Company also reports free cash flow, which it defines as cash from operations less net cash used in investing activities, including capital expenditures. eSpeed's free cash flow was (\$3.6) million for the fourth quarter of 2006 and \$8.6 million for the full year 2006. In comparison, the Company reported free cash flow of (\$5.6) million in the fourth quarter of 2005 and (\$2.5) million for the full year 2005.

Excluding related party receivables and payables, free cash flow was (\$3.9) million for the fourth quarter of 2006 and \$14.7 million for the full year 2006, compared with (\$10.7) million for the fourth quarter of 2005 and (\$0.3) million for the full year 2005.

eSpeed reported year over year improvements in the above cash flow metrics primarily due to higher revenues. The Company traditionally has lower cash flow during the fourth quarter due to the payment of annual employee bonuses.

During the fourth quarter of 2006, eSpeed repurchased approximately 52.2 thousand shares of the Company's stock for approximately \$0.5 million, at an average price per share of \$8.92.

As of December 31, 2006, eSpeed's cash and cash equivalents were approximately \$187.8 million.

Fourth Quarter Volume and Transactions on the eSpeed System

Fully electronic volume on the eSpeed system, excluding new products, was \$9.8 trillion for the fourth quarter of 2006, up 30.8 percent from \$7.5 trillion in the fourth quarter of 2005. eSpeed's combined voice-assisted and screen-assisted volume for the fourth quarter of 2006 was \$14.0 trillion, an increase of 19.4 percent from \$11.8 trillion in the fourth quarter of 2005.

Fully electronic volume on the eSpeed system for new products, which the Company defines as foreign exchange, interest rate swaps, futures and repos, was \$1.3 trillion for the fourth quarter of 2006, up 147.7 percent against the \$540 billion reported in the fourth quarter of 2005.

Full Year Volume and Transactions on the eSpeed System

Fully electronic volume on the eSpeed system, excluding new products, was \$38.4 trillion for the full year 2006, up 32.3 percent from \$29.0 trillion in 2005. eSpeed's combined voice-assisted and screen-assisted volume for the full year 2006 was \$55.7 trillion, an increase of 44.1 percent from \$38.7 trillion in 2005.

Fully electronic volume on the eSpeed system for new products was \$3.8 trillion for the full year 2006, up 103.6 percent against the \$1.9 trillion reported in the prior year.

"I am pleased by the performance of our U.S. Treasury business in the fourth quarter in terms of its strong volume growth and improved competitive market position, both sequentially and year-onyear," said Paul Saltzman, Chief Operating Officer of eSpeed. "This demonstrated that our fixed pricing model along with our commitment to innovative technology and excellence in customer service continues to pay off."

Outlook

For the first quarter of 2007, eSpeed expects to generate non-GAAP operating revenues in excess of \$40 million and expects non-GAAP net operating income to be in the range of \$0.03 to \$0.04 per diluted share.

For the full year 2007, eSpeed expects to generate non-GAAP operating revenues of approximately \$152 million. The Company expects non-GAAP operating expenses to be in the range of \$146 million to \$148 million. eSpeed expects full year 2007 non-GAAP net operating income to be in the range of \$0.05 to \$0.07 per diluted share.

eSpeed expects lower revenue and net income for 2007 primarily due to the expiration of the Wagner patent on February 20, 2007. After this date, the Company will no longer receive revenue from this source. eSpeed recognized \$17.9 million in revenue and \$8.2 million in non-GAAP net operating income related to the patent in 2006.

"We continue to make discretionary investments in technology and staff to support the expected strong growth in revenues from our affiliated voice brokers like BGC as well as growth from our foreign exchange and futures products," added Howard W. Lutnick, Chairman, CEO, and President of eSpeed. "In the long run, we expect these investments will allow us to make up for the expired Patent-related revenue."

The Company will host a conference call on Wednesday, February 14, 2007 at 8:30 a.m. EST, to discuss the above results. To listen to the call via audio webcast, please visit www.espeed.com. Please note: listeners must have a Real Media or Windows Media plug in and headphones or speakers to listen to the webcast.

Non-GAAP Financial Measures

To supplement eSpeed's consolidated financial statements presented in accordance with GAAP and to better reflect the Company's quarter-over-quarter and comparative year-over-year operating performance, eSpeed uses non-GAAP financial measures of revenues, net income and earnings per share, which are adjusted to exclude certain expenses and gains. In addition, the Company provides a computation of free cash flow. These non-GAAP financial measurements do not replace the presentation of eSpeed's GAAP financial results but are provided to improve overall understanding of the Company's current financial performance and its prospects for the future. Specifically, eSpeed believes the non-GAAP financial results provide useful information to both management and investors regarding certain additional financial and business trends relating to the Company's financial condition and results from operations. In addition, eSpeed's management uses these measures for reviewing the Company's financial results and evaluating eSpeed's financial performance.

For the fourth quarter of 2006, the difference between GAAP net income and non-GAAP net operating income was \$0.2 million, net of tax. For the full year 2006, the difference between GAAP net income and non-GAAP net operating income was (\$3.1) million, net of tax. eSpeed considers "non-GAAP net operating income" to be after-tax income generated from the Company's continuing operations excluding certain non-recurring or non-core items such as, but not limited to, asset

impairments, litigation judgments, costs or settlements, restructuring charges, costs related to potential acquisitions, charitable contributions, insurance proceeds, business partner securities, gains or losses on investments and similar events.

The amortization of patent costs and associated licensing fees (including those made in settlement of litigation) from such patents are generally treated as operating items. Material judgments or settlement amounts paid or received and impairments to all or a portion of such assets are generally treated as non-operating items. Management does not provide guidance of GAAP net income because certain items identified as excluded from non-GAAP net operating income are difficult to forecast.

About eSpeed, Inc.

eSpeed, Inc. (NASDAQ: ESPD) is a leader in developing and deploying electronic marketplaces and related trading technology that offers traders access to the most liquid, efficient and neutral financial markets in the world. eSpeed operates multiple buyer, multiple seller real-time electronic marketplaces for the global capital markets, including the world's largest government bond markets and other fixed income and foreign exchange marketplaces. eSpeed's suite of marketplace tools provides end-to-end transaction solutions for the purchase and sale of financial products over eSpeed's global private network or via the Internet. eSpeed's neutral platform, reliable network, straight-through processing and superior products make it a trusted source for electronic trading at the world's largest fixed income and foreign exchange trading firms and major exchanges. For more information, please visit www.espeed.com.

Discussion of Forward-Looking Statements by eSpeed, Inc.

The information in this press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements are based upon current expectations that involve risks and uncertainties. Any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements.

Our actual results and the timing of certain events may differ significantly from the results discussed in the forward-looking statements. Factors that might cause or contribute to such a discrepancy include, but are not limited to, our relationship with Cantor Fitzgerald and its affiliates, the costs and expenses of developing, maintaining and protecting our intellectual property, including judgments or settlements paid or received and their related costs, the possibility of future losses and negative cash flow from operations, the effect of market conditions, including trading volume and volatility, our pricing strategy and that of our competitors, our ability to develop new products and services, to enter new markets, to secure and maintain market position, to enter into marketing and strategic alliances, to hire new personnel, to expand the use of our electronic system,

to induce clients to use our marketplaces and services and to effectively manage any growth we achieve, and other factors that are discussed under "Risk Factors" in eSpeed's Annual Report on Form 10-K filed with the Securities and Exchange Commission.

We believe that all forward-looking statements are based upon reasonable assumptions when made; however, we caution that it is impossible to predict actual results or outcomes or the effects of risks, uncertainties or other factors on anticipated results or outcomes and that, accordingly, you should not place undue reliance on these statements. Forward-looking statements speak only as of the date when made, and we undertake no obligation to update these statements in light of subsequent events or developments. Actual results and outcomes may differ materially from anticipated results or outcomes discussed in forward-looking statements.

eSpeed, Inc and Subsidiaries CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (in thousands, except share data)						
December 31, December 31, 2006 2005						
(Unaudited)						
Assets Cash and cash equivalents Reverse repurchase agreemen parties	\$ 21,838 \$ 37,070 nts with related 166,009 141,365					
Total cash and cash equivale Fixed assets, net Investments Goodwill Intangible assets, net Receivable from related partie Other assets	nts 187,847 178,435 57,207 58,291 7,780 7,742 12 184 12 184					
Total assets	\$ 292,837 \$ 280,934					
Enders' Equity Liabilities and Stockholders' Equity Current liabilities: Payable to related parties Accounts payable and accrued liabilities 25,836 19,649						
Total current liabilities	33,587 27,237					
Deferred income	4,075 7,593					
Total liabilities	37,662 34,830					
Stockholders' Equity: Preferred stock, par value \$0.01 per share; 50,000,000 shares authorized, none outstanding at December 31, 2006 and December 31, 2005 Class A common stock, par value \$.01 per						

share; 200,000,000 shares authorized; 36,407,138 and 34,387,380 shares issued at December 31, 2006 and December 31, 2005, 343 respectively 364 Class B common stock, par value \$.01 per share; 100,000,000 shares authorized; 20,497,800 and 22,139,270 shares outstanding at December 31, 2006 and December 31, 2005, respectively 205 221 Additional paid-in capital 306.869 294.987 (7,186) (1,592) Unearned stock based compensation Treasury stock, at cost; 6,502,230 and 6,488,047 shares of Class A common stock at December 31, 2006 and December 31, 2005, (62,597) (62,486) respectively Retained earnings 17,520 14,631 _____ Total stockholders' equity 255,175 246,104 -----Total Liabilities and Stockholders' Equity \$ 292,837 \$ 280,934 _____ eSpeed, Inc. and Subsidiaries CONSOLIDATED STATEMENTS OF INCOME IN ACCORDANCE WITH GAAP (unaudited) (In thousands, except per share data) Three Months Twelve Months Ended Ended -----December December December 31, 31, 31, 31, 2006 2005 2006 2005 ----- ----- -----Revenues: Transaction revenues Fully electronic transactions with related parties \$16,101 \$16,495 \$ 62,084 \$ 74,669 Fully electronic transactions with unrelated parties 2,144 - 6,937 Total fully electronic transactions 18,245 16,495 69,021 74,669 Voice-assisted brokerage transactions with related 6,015 6,063 26,043 25,192 parties Screen-assisted open outcry transactions with related 1,413 933 5,675 2,863 parties -----Total transaction revenues 25,673 23,491 100,739 102,724 ----- ------ ------Software Solutions fees from related parties 7,640 6,957 30,445 25,818 Software Solutions and licensing fees from unrelated parties 5,696 3,822 16,981 15,534 Insurance recovery - 1,692 3,500 1,692

Grant income 3,100 - 3,100 -Gain on sale of investments - - - 1,015 Interest income 2,616 1,849 9,541 6,160 ----- ------ ------Total revenues 44,725 37,811 164,306 152,943 ----- ------ ------Expenses: Compensation and employee 12,919 11,644 52,765 50,633 benefits Amortization of software development costs and other 5,792 5,758 24,047 20,134 intangibles Other occupancy and equipment 8,871 8,022 37,280 30,678 Professional and consulting fees 2,690 1,700 9,464 8,788 Impairment of long lived assets 1,861 2,386 1,861 2,386 Communications and client networks 1,986 2,588 8,101 8,157 Marketing 110 345 852 1,596 Administrative fees to related 2,885 3,422 12,598 13,938 parties Amortization of business partner and non-employee securities - 8 19 318 Acquisition related costs - (797) 2,026 3,327 2,441 2,051 8,289 9,896 Other ----- ------ ------ ------Total operating expenses 39,555 37,127 157,302 149,851 ----- ----------- ------ ------ ------Income before income taxes 5,170 684 7,004 3,092 ----- ----- ------ ------Income tax provision 1,920 394 2,614 1,048 ----- ------\$3,250 \$ 290 \$ 4,390 \$ 2,044 Net income _____ ____ Per share data: Basic earnings per share \$ 0.06 \$ 0.01 \$ 0.09 \$ 0.04 _____ ____ ____ Diluted earnings per share \$ 0.06 \$ 0.01 \$ 0.09 \$ 0.04 _____ ____ ____ Basic weighted average shares of common stock outstanding 50,327 50,041 50,214 51,349 _____ ____ ____ Diluted weighted average shares of common stock outstanding 51,453 50,653 51,258 52,066 eSpeed, Inc. and Subsidiaries NON-GAAP CONSOLIDATED STATEMENTS OF INCOME (unaudited) (In thousands, except per share data)

Three Months Twelve Months Ended Ended -----December December December 31, 31, 31, 31, 2006 2005 2006 2005 -----Revenues: Transaction revenues Fully electronic transactions with related parties \$16,101 \$16,495 \$ 62,084 \$ 74,669 Fully electronic transactions with unrelated parties 2,144 - 6,937 Total fully electronic transactions 18,245 16,495 69,021 74,669 Voice-assisted brokerage transactions with related parties 6,015 6,063 26,043 25,192 Screen-assisted open outcry transactions with related 1,413 933 5,675 2,863 parties ----- ------ ------Total transaction revenues 25,673 23,491 100,739 102,724 ----- ------Software Solutions fees from related parties 7,640 6,957 30,445 25,818 Software Solutions and licensing fees from unrelated parties 5,696 3,822 16,981 15,534 Interest income 2,616 1,849 9,106 6,160 ----- ------Total non-GAAP revenues 41,625 36,119 157,271 150,236 ----- ------Expenses: Compensation and employee benefits 12,919 11,644 52,729 50,633 Amortization of software development costs and other intangibles 5,792 5,758 22,884 20,134 Other occupancy and equipment 8,663 8,022 33,166 30,678 Professional and consulting fees 1,965 1,045 6,352 4,412 Communications and client 1,986 2,588 8,101 8,157 networks 110 345 852 1,596 Marketing Administrative fees to related 2,885 3,422 12,598 13,938 2,441 2,051 8,600 9,518 parties Other ----- ------Total non-GAAP operating 36,761 34,875 145,282 139,066 expenses Non-GAAP income before income taxes 4,864 1,244 11,989 11,170 Non-GAAP income tax provision 1,780 347 4,475 3,726 Non-GAAP net operating income 3,084 897 7,514 7,444

Non-operating income (loss): Charitable contribution Re: 9/11. net of tax - - (242) (262) Amortization of business partner and non-employee securities, net of tax - (8) (11) (208) Litigation costs, net of tax (467) (603) (1,952) (2,955) Acquisition related costs, net of tax - 518 (1,260) (2,080) Legal settlement, net of tax - 458 Gain on sale of investment, net of tax - - - 619 Accelerated depreciation, net of - - (689) tax Office relocation cost, net of tax (126) - (2,486) -Tax settlement, net of tax - 226 -Grant income, net of tax 1,927 - 1,927 Insurance recovery, net of tax - 1,134 2,073 1,134 Impairment of long lived assets, (1,168) (1,648) (1,168) (1,648) net of tax ------ ------ ------Total non-operating income (loss) 166 (607) (3,124) (5,400) ----- -----Per share data: Basic non-GAAP income before income taxes per share \$ 0.10 \$ 0.03 \$ 0.24 \$ 0.22 Basic non-GAAP tax provision per \$ 0.04 \$ 0.01 \$ 0.09 \$ 0.08 share ----- ----- ------ ------ -Basic non-GAAP net operating income per share \$ 0.06 \$ 0.02 \$ 0.15 \$ 0.14 Basic non-operating income (loss) per share \$ 0.00 \$ (0.01) \$ (0.06) \$ (0.10) ----- ----- -----Basic GAAP earnings per share \$ 0.06 \$ 0.01 \$ 0.09 \$ 0.04 _____ ____ Diluted non-GAAP income before income taxes per share \$ 0.09 \$ 0.03 \$ 0.23 \$ 0.21 Diluted non-GAAP tax provision \$ 0.03 \$ 0.01 \$ 0.08 \$ 0.07 per share ----- ----- ----- -----Diluted non-GAAP net operating income per share \$ 0.06 \$ 0.02 \$ 0.15 \$ 0.14

Diluted non-operating income (loss) per share \$ 0.00 \$ (0.01) \$ (0.06) \$ (0.10) ------ ------ ------- -------Diluted GAAP earnings per share \$ 0.06 \$ 0.01 \$ 0.09 \$ 0.04 Basic weighted average shares of common stock outstanding 50,327 50,041 50,214 51,349 _____ ____ Diluted weighted average shares of common stock outstanding 51,453 50,653 51,258 52,066 _____ ____ Additional data: Non-GAAP pre-tax operating 11.7% 3.4% 7.6% 7.4% margin _____ ____ _____ _____ eSpeed, Inc. & Subsidiaries CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited) (in thousands) Three Three Twelve Twelve Months Months Months Months Ended Ended Ended Ended December December December 31, 31, 31, 31, ----- -----2006 2005 2006 2005 ----- -----Cash flows from operating activities: Net income \$ 3,250 \$ 290 \$ 4,390 \$ 2,044 Adjustments to reconcile net income to net cash provided by operating activities: Depreciation and amortization 8.960 9.035 36.701 31.085 Gain on insurance recovery - - (3,500) from related parties Impairment of long lived 1,861 2,386 1,861 2,386 assets Loss on disposal of property 127 - 127 Equity in net (income) loss of unconsolidated investments Gain on sale of investments (5) 137 (39) 142 Gain on sale of investments - - (1,015) Deferred income tax expense 442 294 (383) 592 Stock based compensation 701 301 2,418 2,219 Tax benefit from employee stock option exercises 196 7 302 116 Excess tax benefits from stock based comp 36 - (11) -Issuance of securities under employee benefit plan - 64 -250 Changes in operating assets and liabilities: Receivable from related (2,029) 3,481 (2,773) (2,706) parties Other assets (567) (1,616) (5,140) (1,126)

Payable to related parties 2,278 1,531 163 475 Accounts payable and accrued (5,392) (13,830) 6,197 (6,361) ne (3,205) (105) (3,518) (418) expenses Deferred income Net cash provided by operating activities 6,653 1,975 36,795 27,683 Cash flows from investing activities: Insurance proceeds from related parties - - 3,500 -Purchase of fixed assets (4,486) (4,030) (13,241) (15,360) Capitalization of software development costs (5,555) (3,441) (17,213) (18,840) Capitalization of patents and related defense costs (259) (149) (1,270) (1,837) Proceeds from sale of - - - 5,840 investments Net cash used in investing activities (10,300) (7,620) (28,224) (30,197) ----- -----Cash flows from financing activities: Purchase of Class A common (93) (256) (93) (29,197) stock Proceeds from exercises of stock options and warrants 925 25 1,346 458 Cash settlement of share based compensation (423) - (423) -Excess tax benefits from stock based comp (36) - 11 ------Net cash provided by (used in) financing activities 373 (231) 841 (28,739) ----- . Net (decrease) increase in cash and cash equivalents (3,274) (5,876) 9,412 (31,253) Cash and cash equivalents at beginning of period 94,149 12,291 37,070 19,884 Reverse repurchase agreements with related parties at beginning of period 96,972 172,020 141,365 189,804 ----- ------Total cash and cash equivalents at beginning of period 191,121 184,311 178,435 209,688 Cash and cash equivalents at 21,838 37,070 21,838 37,070 end of period Reverse repurchase agreements with related parties at end of 166,009 141,365 166,009 141,365 period ----- -----Total cash and cash equivalents at end of period \$187,847 \$178,435 \$187,847 \$178,435

_____ ____ Supplemental cash information: Cash paid for income taxes \$ 1,986 \$ - \$ 2,131 \$ 206 Dividend distribution to Cantor - - 1,500 Contribution of license from - - 1,500 eSpeed, Inc. & Subsidiaries CONSOLIDATED STATEMENTS OF FREE CASH FLOWS (unaudited) (in thousands) Three Months Ended Twelve Months Ended December 31, December 31, ----- ----2006 2005 2006 2005 Non-GAAP income before income \$ 4,864 \$ 1,244 \$ 11,989 \$ 11,170 taxes Depreciation and amortization 8,960 9,035 36,701 31,085 Other non-cash and nonoperating items 3,025 2,581 (240) (3,464) Non-GAAP income before income taxes adjusted for depreciation, amortization and other 16,849 12,860 48,450 38,791 ----- -----Income tax (provision) on non-GAAP operating income (1,780) (347) (4,475) (3,726) Income tax (provision) benefit on non-operating (loss) income (140) (47) 1,861 2,678 Deferred income tax expense 442 294 (383) 592 Tax benefit from stock option
exercises1967302116Income taxes paid1,986-2,131206 ----- -----Decrease (increase) in current income tax payable 704 (93) (564) (134) Changes in related party receivable and payable, net 249 5,012 (6,110) (2,231) Changes in other operating assets and liabilities, net (11,149) (15,804) (4,592) (8,365) Charitable contribution Re: - (389) (378) 9/11 ----- ------ -----Net cash provided by operating activities 6,653 1,975 36,795 27,683 Insurance proceeds from - 3,500 related parties Purchases of fixed assets (4,486) (4,030) (13,241) (15,360) Capitalization of software development costs (5,555) (3,441) (17,213) (18,840) Capitalization of patents and

related defense costs (259) (149) (1,270) (1,837) Proceeds from sale of - - - 5,840 investments -----Free cash flows (3,647) (5,645) 8,571 (2,514) _____ Related party receivable and payable, net (249) (5,012) 6,110 2,231 Free cash flows. net of related party activity \$ (3,896) \$(10,657) \$ 14,681 \$ (283) _____ _ ____ ____ ____ ____ eSpeed. Inc. and Subsidiaries RECONCILIATION of NON-GAAP FINANCIAL MEASURES TO GAAP (unaudited) (in thousands) Three Months Ended Twelve Months Ended December 31, December 31, -----2006 2005 2006 2005 ----- ------ ------

 Total non-GAAP revenues
 \$41,625
 36,119
 \$157,271
 \$150,236

 Insurance recovery (a)
 1,692
 3,500
 1,692

 Grant income (b)
 3,100
 3,100

 Tax settlement (c)
 399

 Legal settlement (d)
 36

 Gain on sale of investments (e)
 1,015

----- ----- -----Total GAAP revenues \$44,725 \$37,811 \$164,306 \$152,943 ----- ------ ------Total non-GAAP operating \$36,761 \$34,875 \$145,282 \$139,066 expenses Amortization of business Amortization of business partner and non-employee securities (f) - 8 19 318 Litigation costs (g) 725 655 3,112 4,376 Tax settlement (h) - 36 -Legal settlement (i) - (700) -Accelerated amortization (j) - 1,162 -Office relocation costs (k) 208 - 4,115 -Acquisition related costs (l) - (797) 2,026 3,327 Charitable contribution Re Charitable contribution Re: 9/11(m) - 389 378 Impairment of long lived assets 1,861 2,386 1,861 2,386 (n) ----- ------ ------ ------Total GAAP operating expenses \$39,555 \$37,127 \$157,302 \$149,851 _____ Non-GAAP income before income \$4,864 \$1,244 \$11,989 \$11,170 taxes Sum of reconciling items = (a)+ (b) + (c) + (d) + (e) - (f) - (g) - (h) - (i) - (j) - (k) 306 (560) (4,985) (8,078) - (l) - (m) - (n) ----- ------ ------ ------GAAP income before income taxes \$ 5,170 \$ 684 \$ 7,004 \$ 3,092

Non-GAAP income tax provision \$1,780 \$ 347 \$ 4,475 \$ 3,726 Income tax expense on nonoperating income (o) 140 47 (1,861) (2,678) ----- ------ ------ ------GAAP income tax provision \$1,920 \$ 394 \$ 2,614 \$ 1,048 ----- ------ ------ -------Non-GAAP net operating income \$3,084 \$ 897 \$ 7,514 \$ 7,444 Sum of reconciling items = (a)+ (b) + (c) + (d) + (e) - (f) - (g) - (h) - (i) - (j) - (k) - (l) - (m) - (n) - (o) 166 (607) (3,124) (5,400) GAAP net income \$3,250 \$ 290 \$ 4,390 \$ 2,044 _____ ____ ____ eSpeed, Inc. and Subsidiaries Quarterly Market Activity Report The following table provides certain volume and transaction count information on the eSpeed system for the periods indicated. -----4Q05 1Q06 2Q06 -----Volume (in billions) -----Fully Electronic Volume - Excluding New Products 7,500 8,957 10,235 Fully Electronic Volume - New Products* 539 524 744 _____ Total Fully Electronic Volume 8,039 9,481 10,979
 Voice-Assisted Volume
 7,608
 8,093
 8,618

 Screen-Assisted Volume
 4,154
 5,295
 5,583
 Total Voice/Screen-Assisted Volume 11,763 13,388 14,201 19,802 22,869 25,180 Total Volume _____ Transaction Count _____ Fully Electronic Transactions -Excluding New Products 1,640,167 1,971,347 2,035,458 Fully Electronic Transactions - New 111,801 131,700 138,421 Products* -----Total Fully Electronic Transactions 1,751,968 2,103,047 2,173,879
 Voice-Assisted Transactions
 193,742
 228,124
 202,600

 Screen-Assisted Transactions
 46,242
 70,698
 68,768
 ------Total Voice/Screen-Assisted Volume 239,984 298,822 271,368 Total Transactions 1,991,952 2,401,869 2,445,247 _____

eSpeed Equities Direct Access (Number of Shares Traded In Millions) 147 203 171 ===================================
Trading Days 61 62 63
% Change % Change
4Q06 vs 4Q06 vs 3Q06 4Q06 3Q06 4Q05
Volume (in billions)
Fully Electronic Volume - Excluding New Products 9,381 9,813 4.6% 30.8% Fully Electronic Volume - New Products* 1,179 1,335 13.2% 147.7%
Total Fully Electronic Volume 10,560 11,148 5.6% 38.7%
Voice-Assisted Volume 8,217 7,933 (3.5%) 4.3% Screen-Assisted Volume 5,898 6,111 3.6% 47.1%
Total Voice/Screen-Assisted Volume 14,115 14,044 (0.5%) 19.4%
Total Volume 24,675 25,192 2.1% 27.2%
Transaction Count
Fully Electronic Transactions - Excluding New Products 1,687,779 1,764,930 4.6% 7.6% Fully Electronic Transactions - New Products* 140,539 142,239 1.2% 27.2%
Total Fully Electronic Transactions 1,828,318 1,907,169 4.3% 8.9%
Voice-Assisted Transactions 183,646 177,789 (3.2%) (8.2%) Screen-Assisted Transactions 66,451 62,977 (5.2%) 36.2%
Total Voice/Screen-Assisted Volume 250,097 240,766 (3.7%) 0.3%
 Total Transactions 2,078,415 2,147,935 3.3% 7.8% ====================================
 eSpeed Equities Direct Access (Number of Shares Traded In Millions) 212 184 (13.3%) 25.4% ====================================
Trading Days 63 62

% Change
2006 vs 2005 2006 2005
Volume (in billions)
Fully Electronic Volume - Excluding New Products 29,009 38,385 32.3% Fully Electronic Volume - New Products* 1,858 3,783 103.6%
Total Fully Electronic Volume 30,867 42,168 36.6%
Voice-Assisted Volume 28,311 32,860 16.1% Screen-Assisted Volume 10,366 22,887 120.8%
Total Voice/Screen-Assisted Volume 38,677 55,748 44.1%
 Total Volume 69,544 97,916 40.8% ====================================
Transaction Count
Fully Electronic Transactions - Excluding New Products 5,642,628 7,459,514 32.2% Fully Electronic Transactions - New Products* 390,001 552,899 41.8%
Total Fully Electronic Transactions 6,032,629 8,012,413 32.8%
Voice-Assisted Transactions822,391792,159(3.7%)Screen-Assisted Transactions112,123268,894139.8%
Total Voice/Screen-Assisted Volume 934,514 1,061,053 13.5%
Total Transactions 6,967,143 9,073,466 30.2%
eSpeed Equities Direct Access (Number of Shares Traded In Millions) 648 770 18.9% ====================================
Trading Days 250 250
* New Products defined as Foreign Exchange, Interest Rate Swaps, Report and Futures. CBOT Futures volume calculated based on per contract notional value of \$200,000 for the two year contract and \$100,000 for all others.
4Q05 1Q06 2Q06
Global Interest Rate Futures Volume (1) CBOT - US Treasury

101,854,952 127,606,543 128,443,758 Contracts CME - Euro \$ Contracts 97,306,869 117,284,097 127,350,219 EUREX - Bund Contracts 68,817,862 85,217,459 88,078,646 Fed UST Primary Dealer Volume (in billions) (2) UST Volume 32,820 34,810 33,688 Average Daily UST Volume 538 561 535 NYSE - Volume (shares traded) - in millions (3) 105,879 108.447 121.582 Transaction Value - in millions 3,738,882 4,072,426 4,627,787 NASDAQ - Volume (shares traded) - in millions (4) 110,647 128,566 134,155 Transaction Value - in millions 2,584,578 3,070,980 3,031,230 % Change % Change _____ 4Q06 vs 4Q06 vs 3Q06 4Q06 3Q06 4Q05 _____ Global Interest Rate Futures Volume (1) **CBOT** - US Treasury Contracts 126,285,125 129,828,448 2.8% 27.5% CME - Euro \$ Contracts 127,101,116 130,341,959 2.5% 33.9% EUREX - Bund Contracts 72,591,730 74,001,534 1.9% 7.5% Fed UST Primary Dealer Volume (in billions) (2) UST Volume 32,171 30,742 (4.4%) (6.3%) Average Daily UST Volume 511 496 (2.9%) (7.8%) NYSE - Volume (shares traded) - in millions (3) 108,825 114,434 5.2% 8.1% Transaction Value - in millions 3,941,583 4,316,756 9.5% 15.5% NASDAO - Volume (shares traded) - in millions (4) 116,510 121,477 4.3% 9.8% Transaction Value - in millions 2,587,538 2,945,401 13.8% 14.0% % Change 2005 2006 2006 vs 2005 _____ Global Interest Rate Futures Volume (1) **CBOT - US Treasury** Contracts 445,169,057 512,163,874 15.0% CME - Euro \$ Contracts 410,355,384 502,077,391 22.4% EUREX - Bund Contracts 299,287,916 319,889,369 6.9%

Fed UST Prir Volume (in b UST Volun Average D Volume	illions) (2) 1e	138,694 555		0 (5.3%) (5.3%)	
NYSE - Volur traded) - in n Transaction millions	nillions (3) n Value - in			29 12.3% 20.1%	
NASDAQ - Volume (shares traded) - in millions (4) 449,226 500,708 11.5% Transaction Value - in millions 9,990,270 11,635,149 16.5% Sources: (1) Futures Industry Association - Monthly Volume Report - (www.cbot.com, www.cme.com, www.eurexchange.com) (2) www.ny.frb.org/pihome/statistics/dealer - Federal Reserve Bank (3) NYSE - www.nyse.com (4) NASDAQ - www.marketdata.nasdaq.com Trading Days 2007					
Q1	Q2	Q3	Q4		
62	63	63	62		
2006					
Q1	Q2	Q3	Q4		
62	63	63	62		
2005					
Q1	Q2	Q3	Q4		
61	64	64	61		
MULTIMEDIA AVAILABLE: http://www.businesswire.com/cgi-bin/mmg.cgi?eid=5333766					

CONTACT: Media: eSpeed Robert Hubbell, 212-294-7820 RHubbell@espeed.com or Gavin Anderson & Company Tristan B. Peniston-Bird, 212-515-1933 TPeniston-Bird@GavinAnderson.com or Investors: eSpeed Jason McGruder, 212-829-4988 jmcgruder@espeed.com

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